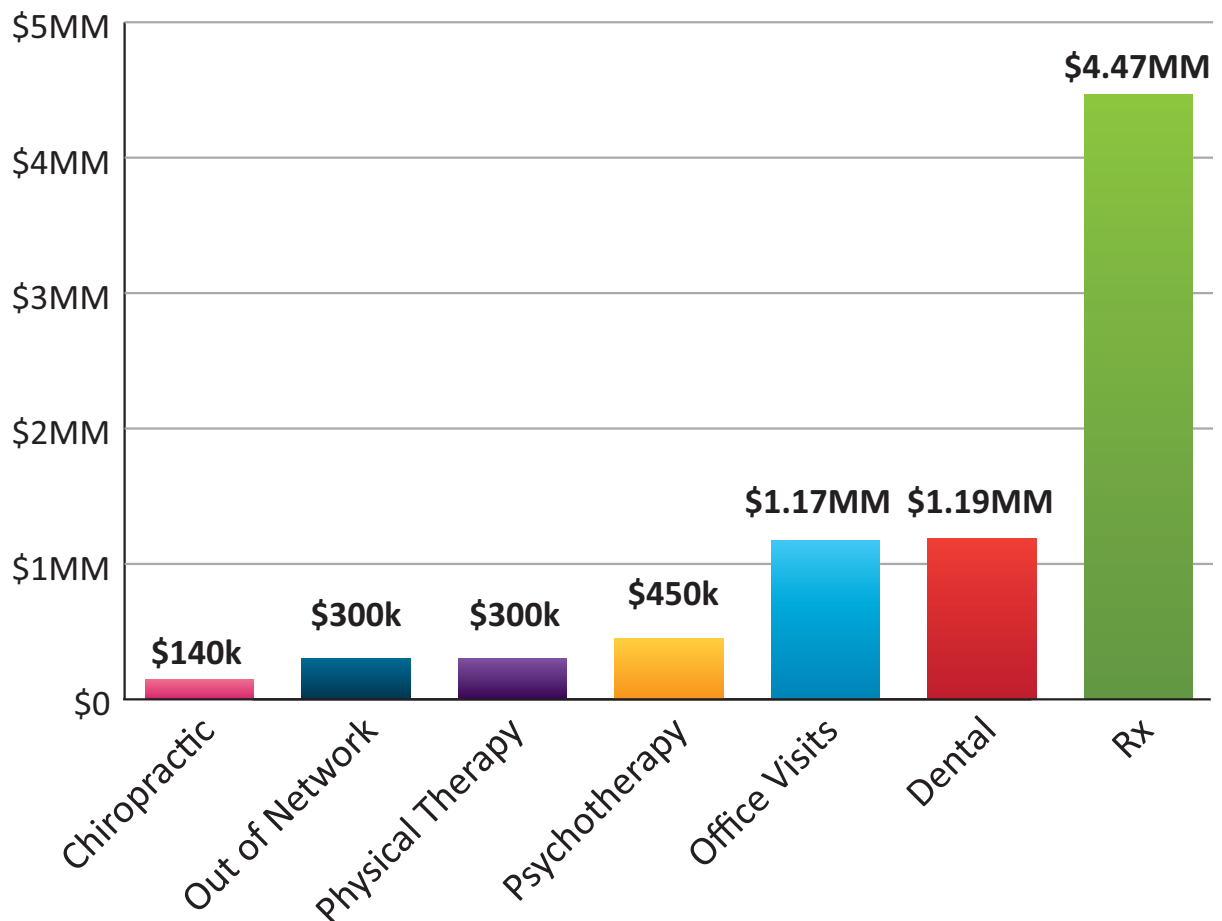


# Savings Opportunities in Dollars

Prescription drugs offer the highest opportunity for cost savings (\$8 million across the HCTI data set), followed by dental, primary care physician office visits, psychotherapy, physical therapy and chiropractic.



Source: C:H Customer Database (1.3 MM in medical claims, 50,000 employees across all 50 states over a 12-month period)